

Code No: **R18MBA05****MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY**

(Autonomous Institution – UGC, Govt. of India)

**M.B.A I Year I Semester Supplementary Examinations, December 2021****Business Environment & Business Laws**

(MBA)

<b>Roll No</b>									
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**Time: 3 hours****Max. Marks: 70****Note:** This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

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**SECTION-I**

- 1 Briefly review the industrial policies of India since India got Independence in 1947. [14M]

OR

- 2 Discuss about Fiscal Policy, its main objectives, its importance and the difference between Fiscal Policy and Monetary Policy in India. [14M]

**SECTION-II**

- 3 Describe about changes and issues in India's Trade Policy as a whole and sector wise trade policies. [14M]

OR

- 4 Explain about World Trade Organization (WTO)'s agreements and implications. [14M]

**SECTION-III**

- 5 Give an account India's new Export-Import (EXIM) policy, its legal framework and initiatives. [14M]

OR

- 6 Discuss about Foreign Exchange Management Act (FEMA), its objectives and applicability. [14M]

**SECTION-IV**

- 7 Describe a Cheque, its characteristics, its endorsement and types of endorsements. [14M]

OR

- 8 Explain about the salient features and significance of Information Technology (IT) Act-2000. [14M]

**SECTION-V**

- 9 What are the types of Directors appointed in companies and what are their Powers and Duties? [14M]

OR

- 10 What are the conditions for winding-up of a company, what is the procedure for winding up of a company and what are the powers of the official liquidator while winding-up of a company? [14M]

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**Code No: R18MBA07****MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY****(Autonomous Institution – UGC, Govt. of India)****M.B.A I Year I Semester Supplementary Examinations, December 2021****Cross Culture Management****(MBA)**

<b>Roll No</b>									
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**Time: 3 hours****Max. Marks: 70****Note:** This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

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**SECTION-I**

1 Explain about National Cultural dimensions in the business context. [14M]

OR

2 Discuss in detail about Business Cultures of East and West. [14M]

**SECTION-II**

3 Discuss about competitive advantage in Cross Cultural Management. [14M]

OR

4 Explain the role of culture in the Globas business scenario. [14M]

**SECTION-III**

5 What are the implications of cultural Diversity in business organisation? Discuss. [14M]

OR

6 Discuss about competitive advantage in Cross Cultural Management. [14M]

**SECTION-IV**

7 Write about Barriers to intercultural communication. [14M]

OR

8 Design a communication strategy for an Indian MNC. [14M]

**SECTION-V**

9 Discuss the cultural implications for team building. [14M]

OR

10 Briefly explain about Conflicts and cultural differences among employees. [14M]

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Code No: **R18MBA03****MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY**

(Autonomous Institution – UGC, Govt. of India)

**M.B.A I Year I Semester Supplementary Examinations, December 2021****Financial Accounting and Analysis****(MBA)**

<b>Roll No</b>									
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**Time: 3 hours****Max. Marks: 70**

**Note:** This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

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**SECTION-I**

- 1 Elaborate the concepts and conventions of Accounting with suitable examples. [14M]

OR

- 2 “The Managerial Objectives of Accounting are to provide data to help management plan and control operations” Discuss. [14M]

**SECTION-II**

- 3 From the following Trial Balance as at 31<sup>st</sup> March, 2018 prepare Trading, Profit and Loss account and a Balance Sheet. [14M]

<b>Particulars</b>	<b>Amount</b>	<b>Particulars</b>	<b>Amount</b>
Sundry Debtors	64,000	Sales	2,65,000
Opening Stock	44,000	Sundry creditors	25,300
Cash in Hand	70	Bills payable	15,000
Cash at Bank	3,090	Capital	1,59,000
Plant and Machinery	35,000		
Trade Expenses	2,150		
Salaries	4,450		
Carriage Outwards	800		
Rent	1,800		
Purchases	2,37,740		
Discounts	2,200		
Land and Buildings	69,000		
	<b>4,64,300</b>		<b>4,64,300</b>

Adjustments:

- Closing stock amounted to Rs 24,900.
- Rent Outstanding Rs 170
- Trade expenses yet to be paid Rs 300
- Write off bad debts Rs 800
- Provide 5 % for doubtful debts
- Depreciate Plant and Machinery @10% per annum

OR

- 4 a. Differentiate between capital and revenue expenses. [8M]  
b. What is cash book and list out types of cash book? [6M]

**SECTION-III**

- 5 On January 1<sup>st</sup>, 2001 A company Ltd. purchased second hand machinery for Rs 20,000 and spent Rs 3,000 on reconditioning and installing it. On January 1<sup>st</sup>, 2002 the firm purchased machinery for Rs 12,000. The company writes off 10% depreciation on the original cost. The accounts are closed every on 31st March. Show the Machinery account for the year ending 31<sup>st</sup> March, 2007. [14M]

OR

- 6 ABC Limited company was registered on 1st January 2017 with an authorized capital of Rs.10, 00,000 divided into 10,000 equity shares of Rs.100 each. It is issued 6500 shares payable as under Rs.25 on application; Rs.25 on Allotment; Rs.30 on First call and Rs.20 on Final call. Public applied for 6,000 shares. They were allotted. All the money due was collected. Write up the necessary journal Entries and prepare opening Balance sheet. [14M]

**SECTION-IV**

- 7 Explain the objectives, advantages and disadvantages of Funds Flow Statement Analysis. [14M]

OR

- 8 What is the significance and uses of cash flow statement? Explain procedure to prepare a cash flow statement. [14M]

**SECTION-V**

- 9 Explain the significance and limitations of Ratio Analysis. [14M]

OR

- 10 From the following particulars extracted from the financial statement of ABC & Co., compute (a) Current Ratio (b) Liquid Ratio (c) Inventory Turnover Ratio (d) Debtors Turnover Ratio and (e) Creditors turnover Ratio. [14M]

	Rs.		Rs.
Opening stock	47,000	Sundry Debtors	42,000
Closing stock	53,000	Cash	10,000
Sales less returns	2,52,000	Bank	8,000
Provision for bad debts	2,000	Bills Receivable	15,000
Sundry Creditors	32,000	Provision for Taxation	15,000
Loose tools	4,000	Bills payable	29,000
Purchases	1, 80,000	Marketable securities	8,000

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Code No: **R18MBA06****MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY**

(Autonomous Institution – UGC, Govt. of India)

**M.B.A I Year I Semester Supplementary Examinations, December 2021****Information Technology for Managers****(MBA)**

<b>Roll No</b>									
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**Time: 3 hours****Max. Marks: 70****Note:** This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

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**SECTION-I**

1 What are different types of Software? [14M]

OR

2 Define operating system. [2M]

List some functions of operating systems. [12M]

**SECTION-II**

3 What is Mail merge? Where is it used? [14M]

OR

4 List and Explain some of the financial functions in MS Excel. [14M]

**SECTION-III**

5 Explain making notes on Pages and Handouts in MS PowerPoint. [14M]

OR

6 How do you use Auto Content Wizard in PowerPoint? [14M]

**SECTION-IV**

7 a) Define Data Communication and its types. [4M]

b) Explain Star topology and Mesh topology. [10M]

OR

8 Write short notes on Network Protocols. [14M]

**SECTION-V**

9 Explain Big data and what are the 5 V's of Big data? [14M]

OR

10 a) What is IoT? [2M]

b) What are the advantages and disadvantages associated with IoT? [12M]

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Code No: **R18MBA02****MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY**

(Autonomous Institution – UGC, Govt. of India)

**M.B.A I Year I Semester Supplementary Examinations, December 2021****Managerial Economics****(MBA)**

<b>Roll No</b>									
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**Time: 3 hours****Max. Marks: 70****Note:** This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

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**SECTION-I****1** Explain about nature and scope of managerial economics. **[14M]**

OR

**2** How is discounting principle applied for investment decisions? Illustrate. **[14M]****SECTION-II****3** Discuss various statistical methods for forecasting the demand. **[14M]**

OR

**4** Define income elasticity of demand and explain various types of it? **[14M]****SECTION-III****5** Discuss about Law of Returns to Scale? **[14M]**

OR

**6** Define internal and external Economies of Scale? Explain about internal economies of scale? **[14M]****SECTION-IV****7** Define cost function. Explain about cost output relationship in short run **[14M]**

OR

**8** Long Run average cost curve is also called as “Envelope curve”. Explain **[14M]****SECTION-V****9** Differentiate between perfect competition and imperfect competition.. **[14M]**

OR

**10** Define monopoly? Explain price output determination under monopoly. **[14M]**

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Code No: R18MBA04

**MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY**

(Autonomous Institution – UGC, Govt. of India)

**M.B.A I Year I Semester Supplementary Examinations, December 2021****Statistics for Managers****(MBA)**

<b>Roll No</b>									
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**Time: 3 hours****Max. Marks: 70**

**Note:** This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

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**SECTION-I**

- 1 Discuss about Statistics, its branches and its Managerial Applications. [14M]

OR

- 2 Explain the role of Statistics in business decisions, the use the computer systems in statistical analysis and limitations of statistics in decision making. [14M]

**SECTION-II**

- 3 The consumption of number of guavas and oranges during a particular week by a family is given below. [14M]

Number of Guavas	3	5	6	4	3	5	4
Number of Oranges	1	3	7	9	2	6	2

Find the coefficient of variation for both and comment, which fruit is consistently consumed by the family?

OR

- 4 Calculate Bowley's co-efficient of skewness from the following data: [14M]

Number of pets	Number of families
0	60
1	60
2	50
3	20
4	25
5	10
6 and above	5

**SECTION-III**

- 5 Give an account of data classification and tabulation, diagrammatic and graphical representation of data. [14M]

OR

- 6 Discuss about one dimensional, two dimensional and three dimensional diagrams and graphs. [14M]

**SECTION-IV**

- 7 What is Analysis of Variance (ANOVA) Test? What do one way ANOVA and [14M]

two way ANOVA mean? When to use one way ANOVA and two way ANOVA?  
What are their limitations?

OR

- 8 A genetic engineering company claims that it has developed a genetically modified tomato plant that yields on average more tomatoes than other varieties. A farmer wants to test the claim on a small scale before committing to a full-scale planting. Ten genetically modified tomato plants are grown from seeds along with ten other tomato plants. At the season's end, the resulting yields in pound are recorded as below. [14M]

Sample1(Genetically Modified)	20	23	27	25	25	25	27	23	24	22
Sample2 (Regular)	21	21	22	18	20	20	18	25	23	20

Test at the 1% level of significance, whether the data provide sufficient evidence to conclude that the mean yield of the genetically modified variety is greater than that for the standard variety.

**SECTION-V**

- 9 Twelve salesmen are ranked for efficiency and length of service. Find out the Rank Correlation Coefficient. [14M]

Salesmen	Efficiency (X)	Length of service(Y)
D	1	2
K	2	1
L	3	5
A	4	3
C	5	9
H	6	7.5
E	7	7.5
I	8	6
J	9	4
F	10	11.5
B	11	10
G	12	11.5

OR

- 10 From the data given below find out: [7M]  
(i) The Two Regression Equations [7M]  
(ii) The coefficient of correlation between the marks in Maths and Science

Marks in Science	25	28	35	32	31	36	29	38	34	32
Marks in Maths	43	46	49	41	36	32	31	30	33	39

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**Code No: R18MBA01****MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY****(Autonomous Institution – UGC, Govt. of India)****M.B.A I Year I Semester Supplementary Examinations, December 2021****Management and Organizational Behaviour****(MBA)**

<b>Roll No</b>									
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**Time: 3 hours****Max. Marks: 70****Note:** This question paper Consists of 5 Sections. Answer **FIVE** Questions, Choosing ONE Question from each SECTION and each Question carries 14 marks.

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**SECTION-I**

- 1 Is management an exact science? Substantiate your answer with examples. [14M]

OR

- 2 Discuss the Human Relations approach the study of management. [14M]

**SECTION-II**

- 3 Explain the traditional Organizational Design. [14M]

OR

- 4 Discuss various steps in planning process and its importance in devising a sound plan. [14M]

**SECTION-III**

- 5 Explain the Trait Theory with suitable examples. [14M]

OR

- 6 Explain Maslow's Hierarchy of Needs. [14M]

**SECTION-IV**

- 7 Explain the factors that influence personality and any one theory of personality in detail. [14M]

OR

- 8 Explain how attitudes are formed and the measurement process in detail. [14M]

**SECTION-V**

- 9 Explain in detail on how groups are formed in organizations in different stages and the emergence of informal leaders and working norms. [14M]

OR

**10** Why does group conflict arises? What are its consequences? How would you [14M]  
prevent such conflict?

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